

# **DHS Prime Contractors**

Office of Small and Disadvantaged Business Utilization (OSDBU)

The list below provides information on large business Prime Contractors who are interested in subcontracting with small, minority, women-owned, HUBZone-certified, 8(a), veteran-owned, and service-disabled, veteran-owned businesses.

To determine if opportunities exist for your company, we recommend you prepare yourself as follows:

- 1. Research the company by reviewing the column "In Search Of" to determine if there might be a match;
- 2. Visit each prime contractors' website to learn more about the company;
- 3. If the company requires businesses to register in their Supplier Registration database, do so (it is very likely that the Prime will ask if you've been to their site and registered in their supplier database);
- 4. Send an email to the contact listed for each Prime informing them of your interest in being considered for subcontracting opportunities. Briefly explain how you believe you can assist the Prime (be specific and tie your experience/capabilities to their needs).
- 5. If you have the opportunity to meet with a Prime, be prepared, and most important, be on time.
- 6. If they ask you to follow-up with additional information, do so.

Good luck in your efforts to do business with DHS Prime Contractors.

List of DHS Prime Contractors (Updated April 1, 2005)		
DHS Prime Contractor	In Search Of:	
ACCENTURE  Small Business Liaison: Chemise Smith c.smith@accenture.com Website: For information on all Accenture subcontracting opportunities go to Accenture.com and follow the link "Vendor". For information on U. S. VISIT call 703-947-2223 or email smart.border.alliance@accenture.com.  HR Services Contract Customs BPA CS-H-2002-0672-4, Options thru 2007 U. S. VISIT HSSCHQ-04-D-0096, Options thru 2009	<ul> <li>Custom Programming Services</li> <li>Computer Facilities Management Services</li> </ul>	
ANTEON CORPORATION Small Business Liaison: Ludmilla Parnell, Marketing Director, Small Business Partnerships 703-246-0948 Iparnell@anteon.com  Website: http://www.anteon.com/smallbusiness/index.asp  You can enter company information as well as upload up to four files such as capability documents. This database is used by Anteon in searches for companies that may be able to work with them on business opportunities, so it is important to be specific in using capability and customer area keywords that will allow individuals to find your company. Only the information in the registration form will be searchable.	<ul> <li>C4ISR Experience</li> <li>Information Security/Information Assurance</li> <li>Space-related work (IT, engineering, environmental) – ground only</li> <li>Maintenance &amp; repair of C4I equipment (life cycle maintenance, tactical links, combat systems, data links, communications, C4I COTS, etc.)</li> <li>Environmental – non-remediation</li> <li>Combat &amp; Weapons Systems engineering &amp; testing</li> <li>Simulation &amp; training</li> <li>Telecommunications</li> <li>Healthcare services (including Help Desk, nursing &amp; other professionals)</li> <li>Army transformation, Army ranges, target systems, Future Combat Systems, Range training and maintenance</li> <li>Air Force C41ST, acquisition &amp; other AF experience</li> <li>Maritime Architecture &amp; Engineering (A&amp;E)</li> <li>Maritime/Port Operations Services</li> </ul>	

(Updated April 1, 2005)		
DHS Prime Contractor	In Search Of:	
BAE SYSTEMS INFORMATION TECHNOLOGY  Small Business Liaison William Mitchell William.mitchell@digitalnet.com  Website: www.digitalnet.com  T0603BN0412, Expires 2004; T0602BN3208, Expires 2004; COW-3-J-0588, Expires 2004; COW-0-A-0022, Options to 2005  BEARING POINT  Small Business Liaison: Norman Montgomery Norman.montgomery@bearingpoint.com  Website: www.bearingpoint.com/solutions/homeland_security/defense_authority.html www.bearingpoint.com/industries/public_services/sba/index.html	PKI expertise, data mining, voice/wireless expertise, cabling.      Domain expertise and prior working relationships with DHS component agencies.     General Information Technology systems capabilities.     Stakeholder Management     Strategy and Transformation     Enterprise Planning     Program Management     BPR / BPI     Investment Planning Management     Enterprise Architecture     ERP Implementation     Training     Acquisition Management     Requirements Determination	
BOOZ ALLEN HAMILTON  Small Business Liaison:  Verna Montgomery  Montgomery verna@bah.com  Small Business Registration Site: https://extweb.bah.com/businessregistration/  Project MATRIS: HSSCHQ-04-P-00065, Options thru 2007 Anti-Terrorism/Force Protection (AT/FP) Intelligence Support DTCG23-03-FDHM003, Expires 2004 MOBIS BPA EMV-2003-BP-0193, Options thru 2008 Information Technology BPA, EMV-2001-BP-0147, Options thru 2006 BPA Program Management HSSCHQ04A00307	<ul> <li>Information management analysis and planning (including change management, IT architecture, knowledge management, risk analysis)</li> <li>Information systems engineering and design (including EDI, database design, software development, software maintenance and licensing, software engineering)</li> <li>Information systems operations and management (including asset management, IT infrastructure support, database administration, mainframe support, seat management, media and video teleconferencing)</li> <li>Information System Security (including information assurance, disaster recovery, hot site/cold site support, PKI, software/hardware maintenance and licensing)</li> </ul>	

**List of DHS Prime Contractors** 

CAPGEMINI GOVERNMENT SOLUTIONS LLC	
Small Business Liaison: David McGill, Client Executive David.McGill@Capgemini-gs.com Website: www.capgemin-gs.com  BPA HHSCHQ04-A00307; Program Management Support Services; Expires 2009	Consulting Services
CLIENT NETWORK SERVICES, INC.	
Small Business Liaison: Adnan Ahmed aahmed@cns-inc.com  Website: www.cns-inc.com  BPA HSSCHQ-04-A-00309 Program Management Support Services Expires 2009	Program Management Support Services
COMPUTER SCIENCES CORPORATION	
Small Business Liaison: Vivian Scheithauer vscheithauer@csc.com  Small Businesses should register in the CSC Supplier Diversity Database at www.csc.com/supplierdiversity  IT Professional Services BPA	<ul><li>Systems Integration</li><li>IT Services</li><li>Outsourcing</li></ul>
COW-4-A-0129, Options to 2009	
COVENANT AVIATION SECURITY, LLC  Small Business Liaison: Lauren Hill Lauren.hill@covenantworldwide.com  Website: www.covenantworldwide.com  TSA Security Screening DTSA20-03-C-00560, Expires 2004	<ul> <li>Professional Services</li> <li>Administrative Services</li> <li>Computer-Based Training Curriculum Development</li> <li>Uniforms &amp; Duty Gear</li> <li>Office Supplies</li> <li>Forms &amp; Printing</li> </ul>
CACI	
Small Business Liaison: Ray Rollins rrollins@caci.com  Wayne Porter, Mentor Protégé wporter@caci.com  Website: www.caci.com  DHS Contractor Staffing Support BPA HSSCHQ04-A00617, Options thru 2009 TSA Program Management BPA HSTS03-04-A-ACQ918, Options thru 2009	<ul> <li>Network Services Support</li> <li>Information Technology Services Support</li> <li>Document Management Services Support</li> <li>Logistics Support Services</li> <li>Help Desk</li> <li>Call Center Support</li> <li>Quality Assurance/IV&amp;V</li> <li>Training Support Services</li> <li>Staffing Services</li> </ul>
CPS HUMAN RESOURCE SERVICES	
Small Business Liaison: Elliott Boston, Jr. EBoston@cps.ca.gov  Website: www.cps.ca.gov  DTSA20-03-C-00717, Options thru 2007 DTSA20-03-C-00865, No Option Years	Discuss CPS's mentor program for small business in "Human Resources Support" with little or no federal experience.

### **DELOITTE SERVICES, LP**

Small Business Specialist:

Jennifer Kirkhoff

jkirkhoff@deloitte.com

Website: www.deloitte.com

GS-10F-0083L, Options thru 2007

- Information Technology Services
- Technology Integration
- ERP Implementation Including Oracle, SAP, and Peoplesoft
- Enterprise Architecture
- **Acquisition Management**
- Information Systems Security
- Training

#### **DEWBERRY**

Small Business Liaison:

Richard Herycyk

rherycyk@dewberry.com

Website: www.dewberry.com

FEMA

EMF-2003-CO-0047, Options to 2008; EMF-2003-CO-0046, Options to 2008;

EMW-2003-CO-0138, Expires 2004; EMW-2002-CO0267, Expires 2004;

EMW-2000-CO-0003-2000, Ongoing Task Order;

EMW-2001-0002 ,Options thru 2005; EMW-2003-CO-0001, Expires 2004, Ongoing Task

Order

LIDAR and other remote sensing services

- H&H modeling
- Survevina
- **DFIRM Production**
- Disaster Response related work

Hydrology, Community outreach, Multi-Hazard Analysis, Geotechnical Engineering

### EARTH TECH, INC.

Small Business Liaison:

**Bob Schreibeis** 

Bob.schreibeis@earthtech.com

Earth Tech website: www.earthtech.com

HSFEHQ-04-D-0128, Options thru 2009

Architectural

- Civil Engineering
- Mechanical Engineering
- Construction Inspection

Small Business Liaison:

Wanda Lewis

wlewis@egginc.com

Sam Gibson

sgibson@egginc.com

Ricardo Sanchez

rsanchez@egginc.com

HSBP1004C00230, Options to 2006

- Structural Engineering

### EG&G TECHNICAL SERVICES, INC.

Website: www.egginc.com

Aircraft Logistics

- Vessels Vehicles
- **General Property**
- Marina Services
- Safety Equipment
- Transportation
- Storage
- Towing
- Appraisal Service
- Maintenance

- Hazardous Material
- Storage Handling
- Destruction
  - Auctioning Service
- Security Service
- Property

Management

### **GENERAL DYNAMICS**

Small Business Liaison:

Ron Steele

Ron.steele@gdds.com

Website: http://www.gdds.com/diversity.html

Coast Guard

DTCG23-02-D-NDRS02

We are looking for all small business concerns, with special emphasis on Small Disadvantaged, Women Owned, HUBZone Veteran Owned and Service Disabled Veteran Owned small businesses.

- Software Distributors (Shrinkwrap, COTS)
- COTS Equipment
- Manufacturing Materials (Components, PWBs, etc.)
- Power Supplies
- Cable Assembly
- Networking Equipment
- Advanced Electronic Contract Management

## <u>IBM</u>

Small Business Liaison: Lillian Kaaruri-Magero, SBLO

lilliank@us.ibm.com

Website: <u>www-1.ibm.com/procurement</u>

TSA

DTRS57-00-D-30004, Expires 2004; E-Customs Modernization, TC-2001-025,

Options thru 2016

Technical services

• IT equipment

• Software development

## **INTEGRATED COAST GUARD SYSTEMS** – Deepwater Project

(a Joint Venture of Northrop Grumman and Lockheed Martin)

Small Business Liaisons:

Lockheed Martin: Juanita W. Hoke Juanita.w.hoke@Imco.com
Northrop Grumman: Thomas Hightower Thomas.hightower@ngc.com

Click on ICGS Supplier Registration

www.icgsdeepwater.com

DTCG-23-02-C-2DW001, Options thru 2007 Including (5) award term options.

- Maritime/Aviation Communications Systems
- Maritime/Aviation Logistics
- Maritime/Aviation Sensors
- Maritime/Aviation Consoles
- C4ISR Related Systems

## **LEADS CORPORATION**

Small Business Liaison

Amy J. Kessler

Amy.kessler@leadscorp.com

Website: www.leadscorp.com

TPD FIG 04 D 00026 GSA, Options to 2007

- Acquisition Support & Reform
- Contracting Support
- Contract Management Procurement Support
- Performance Based Contracting
- Competitive Analysis
- Market Research
- Regulatory Compliance
- Program & Financial Management
- IT Program & Project Management
- Independent Verification and Validation
- IT System Lifecycle Management
- Application Development & Integration
- Risk Management
- IT Audit
- E-Government Planning & Implementation

# **LOCKHEED MARTIN**

Small Business Liaison Officers:

Regina Stout, Integrated Systems & Solutions

Regina.c.stout@Imco.com

Melissa Norris, Transportation & Security Solutions

Melissa.norris@Imco.com

Julie Paglione, Information & Technology Services

Julie.e.paglione@Imco.com

Supplier Diversity Information

https://suppliernet.external.lmco.com/suppliernet/main/small\_bus/potential\_suppliers.cfm

\*Past performance cites are a must!

- TS/SI clearances usually required (IS&S)
- Software engineering services
- Information Assurance
- Systems analysis and design services
- Programming support services
- Program Office support services
- COTS hardware & software
- Help Desk support

## McGRAW-HILL

Small Business Liaison:

Donald Cotchen

Donald\_Cotchen@McGraw-Hill.com

Website: www.McGraw-Hill.com

- Web site Management
- Economic Analysts
- Construction Market Analyst
- Engineering Consultant
- Data File Management
- Project Manager
- Energy Analyst

### MICHAEL BAKER JR., INC.

Small Business Liaison:

Kathleen B. Taylor

KTaylor@mbakercorp.com

Website:

FEMA

www.mbakercorp.com

Coast Guard DTCG83-01-D3WF073(25110), Expires 2004

DACW63-03D-0006(100937), Options thru 2007 HSFEHQ-04-D0025, Multi Hazard Flood Map

Modernization, Options thru 2009

Surveying & Engineering

Design

Architectural Services

**Environmental Lab Services** 

Environmental & Geotechnical Drilling Services

## **NORTHROP GRUMMAN**

(Information Technology)

Small Business Liaison:

Ruby Dargan

Ruby.dargan@ngit.com

Website:

https://oasis.northgrum.com

For a list of other Small Business Liaison Officers at Northrop Grumman visit: https://oasis.northgrm.com/general/docs/SBLOlist.pdf

ASP

Help Desk

**Training** 

Network Services Support

Information Technology Services Support

**Document Management services Support** 

Logistics Support Services

Call Center Support

Quality Assurance/IV&V

Training Support Services

Interested vendors who hold GSA Schedule contracts; have TS/ISA Clearances and TS/SI Clearances. Particularly interested in meeting with HUBZone and Service-Disabled and Veteran-owned businesses.

### NORTHROP GRUMMAN

(Ship Systems)

Small Business Liaison:

Joan Branson

Joan.branson@ngc.com

Small Business Administrator:

Mijisha Gray

Mijisha.gray@ngc.com

Supplier Diversity website:

https://oasis.northgru.com/index.html

Bridge Crane

Side Port Crane

· Boat & Cargo Crane

Fan Motors

**Power Supplies** 

**Torsion Meters Disconnect Switches** 

Switchboards

· Degaussing Systems

Hoist

· Misc. Hardware

**Electrical Cable** 

**Pumps** 

S02 Monitors

Hydrogen Sulfide Monitors

• Fan Coil Units

Pipe & Flanges

Oil/Water Separators

 Navy Symbol Electrical Equip.

 Galley/Commissary Equip.

Reverse Osmosis

· Boat Handling Equip.

Visual Landing Aid

Life Rafts

 Shore Power Switchboards

Blow-in Moisture

Separators

Valves

Steel Shapes & Plates

Fiber Optics

Hand Trucks

## **OLIN**

Small Business Liaison:

Greg Smith

GASmith2@olin.com

Website: www.olin.com

www.winchester.com

**FLETC** 

TFTC-03-26, Options to 2008

ACB-3-C-0011, Options to 2008

Packaging

Tooling

Maintenance & Repair

**Operating Supplies** 

PEROT SYSTEMS	
Small Business Liaison: Perry Carter Perry.carter@ps.net  Website:	<ul> <li>Government Consulting</li> <li>Technology Consulting</li> <li>Business Process Management</li> <li>Infrastructure Management</li> </ul>
P. J. DICK INCORPORATED  Small Business Liaison: Johnnetta Jarrett ijiarrett@pidick.com  Website: www.pidick.com  U.S. Customs Construction Design/Build HSBP1004C00038, Expires 2004	<ul> <li>Acoustical Ceiling</li> <li>Concrete Doors &amp; Ceilings</li> <li>Design Consulting</li> <li>Drywall</li> <li>Electrical Supply</li> <li>Environmental Testing</li> <li>Fencing</li> <li>Fireproofing</li> <li>Trucking</li> <li>Waterproofing</li> </ul>
PRICEWATERHOUSECOOPERS, LLP  Small Business Liaison: Sean Sinclair Sean.b.sinclair@us.pwc.com  Website: www.pwc.com  BPA Program Management: HSSCHQ04A00308	<ul> <li>IT Security</li> <li>Project/Program Management</li> <li>Change Management/Operational Effectiveness</li> <li>Financial/Accounting Management</li> </ul>
ROBBINS-GIOIA, LLC  Small Business Liaison: Dan Tuck Dan.tuck@robbinsgioia.com  Website: www.robbinsgioia.com  BPA Program Management Support; HSSCHQ04-A00313 Expires 2009 BPA DHS Information Tech. Managed Services; HSHQPA-04-F-00159 Expires 2005 BPA Contractor Staffing Support; HSSCHQ04-A00704 Expires 2009	<ul> <li>Organizational &amp; Business Process Improvement Support</li> <li>Budget &amp; Financial Management Support</li> <li>Requirements Analysis</li> </ul>
REMINGTON  Small Business Liaison: Brian Felter Brian.Felter@remington.com  Website: www.remingtonle.com  Customs & Border Protection TC-I-03-006, Options thru 2006  FLETC TFTC 03-29,Options thru 2008 Secret Service TSS040009, Options thru 2009	<ul> <li>Small Arms Ammunition</li> <li>Firearms Cleaning Supplies</li> <li>Armorers Schools</li> <li>Shotgun, Rifle, Handgun Practical Training</li> <li>Surveillance Equipment (Camera, Software and License Plate Reading)</li> <li>Firearms, Shotguns, Rifles</li> </ul>

### SAIC

Small Business Liaison: Babak Nouri, Business Development Manager nourib@saic.com

Carla Undurragai, Business Development Specialist undurragac@saic.com

Website: <a href="http://contacts.saic.com/sbs.nsf/extSubmit?openform">http://contacts.saic.com/sbs.nsf/extSubmit?openform</a>

SAIC is looking for Small, Small Disadvantaged, Women-Owned, , HUB Zone, Veteran-Owned, Service-Disabled Veteran-Owned, Native American, and Tribally-owned Businesses AND Historically Black Colleges and Universities, and Minority Institutions who:

- Have experience in commercial or government contracting and/or unique solutions to business problems.
- Possess technical capabilities and knowledge relative to customer requirements.
- Have experience in the following industries:
  - Criminal Justice
  - E-Business
  - o Energy (Utilities/ Oil & Gas)
  - Environment
  - o Financial Services
  - o Logistics
  - o Government
  - o Maritime
  - o National Security
  - o Space
  - Telecommunications

### SAUER INCORPORATED

Small Business Liaison: Jim Mertsching

sauerjax@sauer-inc.com

Website:

www.sauer-inc.com

- Specialty Trade Contractors
- Construction Materials
- Mechanical Equipment/Supplies

### TITAN CORPORATION (Enterprise Services and Solutions Sector)

Small Business Liaison:

Joseph Ruppert

Joseph.ruppert@titan.com

Website: www.titan.com

Program Management Support Services, BPA HSSCHQ-04-A-0312

Expires 2009

Resource Management Transformation Office Analysis BPA HSSCHA-04-A-

00019

Expires 2008

- Project Integration and Scope Management
  - o Strategic Planning
  - o Project Management Planning
  - o Requirements Management
  - Change Control
  - Configuration Management
- Project Time Management
  - o Schedule Development
  - Schedule Control
- Project Cost Management
  - Cost Estimation
  - Cost Baseline Development
- Project Quality Management
  - Earned Value Management
  - Project Human Resource Management
    - Staff Management PlanningStaff Acquisition
    - Training
- Project Communication Management Support
  - o Communications Management
  - o Reporting
- Project Risk Management
  - o Risk Management Planning & Execution
- Project Procurement Management
  - Acquisition Planning
  - o Solicitation Management
  - Contract Administration
- Requirements Planning and Process Development

	Requirements Capture, Analysis and Reportin     Business Process Modernization     Reengineering     Team Facilitation  *Team members are limited to GSA FSS contract holders under
	the MOBIS Schedule
<u>UNISYS</u>	
Small Business Liaison:	
Susan Cooper	F
susan.cooper@unisys.com	<ul> <li>Enterprise Architecture</li> <li>Applications Integration and Implementation</li> </ul>
Website: <a href="http://www.unisys.com/public_sector/us_federal/index.htm">http://www.unisys.com/public_sector/us_federal/index.htm</a> Supplier Diversity Registration: <a href="http://www.unisys.com/sdp">www.unisys.com/sdp</a>	Software design
TSA IT Management Services (ITMS) contract information www.federal.unisys.com/itms	
VERIZON	
Small Business Liaison: Carl E. Brown Carl.E.Brown@verizon.com	<ul><li>Telecommunications</li><li>Call centers</li><li>IT</li></ul>
Can.E.Blown@venzon.com	Cabling
Website: http://www22.verizon.com/about/community/supplier_diversity/sdindex.html	Network management
VF IMAGEWEAR	VF IMAGEWEAR is always looking for potential small
Small Business Liaison:	business suppliers of the following products.
Ray Gonsalves Ray Gonsalves@vfc.com	Belts
Ray_Gorisaives@vic.com	Socks
Website:	<ul><li>Ties</li><li>Sweaters</li></ul>
www.vfimagewear.com	Jackets
TSA	Hats
HSTS01-04-C-AOP028, Options thru 2009 CBP	Pants     Change
TC-01-050, Options thru 2011	<ul><li>Shoes</li><li>Shirts</li></ul>
VSE CORPORATION	- Offitto
VOL CONFORMITON	Life cycle Support for Vessels transferred to
Small Business Liaison:	foreign governments
Carol Parker	Pre-transfer joint vessel inspections     Reactivations
CCParker@vsecorp.com	<ul><li>Reactivations</li><li>Crew Training</li></ul>
Website:	Transit Assistance
www.vsecorp.com	Heavy-lift Contracting
U.S. Coast Guard	<ul><li>Logistics Support</li><li>Technical Support</li></ul>
DTCG23-02-D-HN1000, Options thru 2007	Overseas Husbandry